

Learn how
to Listen
for the
Clues that
Will Bring
Your
Business to
the Next
Level.

Otto Siegel, MCC, M. Ed.

Speaker • Executive Coach • Author

Leading by Listening

- Gain trust faster
- Save meeting and phone time
- Overcome communication blocks
- Avoid costly misunderstandings and communication mistakes



Keynote Presentations

Leading by Listening

While Western cultures teach that free expression is the most powerful tool for success, Eastern cultures teach that listening is the most important tool.

Eastern cultures have known for a long time that the person with the better listening skills will guide and direct a conversation. They know that the better a person is able to listen for clues and indirect communication the more successful they will guide others to reach their intended goal.

In 'Leading by Listening' Otto will teach each participant 5 levels of listening and how to apply them to various business scenario to reach the best possible results.

Participants have not only benefited in their business from the knowledge taught in this presentation, they have also found their communication with their children and other family members improve drastically.

Participants have found that by developing their listening skills they were able to

- Gain trust faster
- Save meeting and phone time
- Overcome communication blocks and
- Avoid costly misunderstandings and communication mistakes

GeniusCompanies 

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Significant Accomplishments

Otto Siegel has been coaching children and adults his entire adult life. He inspires everyone to live their natural genius

- He has helped executives and entrepreneurs make quantum leaps in creating results for themselves and their teams.
- He has helped East German Army Generals unlock their personal genius when integrating to the West after the Berlin Wall came down.
- He has helped hundreds of children make jumps in their school performance.

Otto is an author, speaker and Master Certified Coach. As the founder and president of Genius Coaching, LLC he partners with corporate executives and entrepreneurs to discover and leverage their natural genius with focus and fun.



Raving Reviews

'In my time as Program Manager in our Fortune 100 company's Leadership Development Team, Otto is one of the most gifted and entertaining facilitators I have worked with.'

Deborah Caldwell, IBM Leadership Development Program Mgr.

'The class was tremendously positive, interactive and engaging. I learned more in this one day than in many 3+ day courses.'

Monica Loomis, Oracle Corporation

'The materials were refreshing, unique and enlightening. I would like to take more classes like this.'

Brace Chin, Oracle Corporation

Otto has also spoken for:

- Independent Insurance Agents
- A variety of Rotary Clubs
- Association for Women in Real Estate
- Phoenix Real Estate Club

Some of his corporate clients include:

- Oracle
- IBM
- McKesson Health
- PerSe Technologies



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